

Aqua Hotels Announces Appointments in Revenue and Reservations

FOR IMMEDIATE RELEASE

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WAIKIKI BEACH, Hawaii – Elizabeth Churchill, Vice President of Sales and Marketing for Aqua Hotels & Resorts recently announced several appointments and promotions within the Revenue and Reservations areas.

“All of the positions are extremely important to Aqua as we continue to grow our portfolio and streamline processes throughout the company,” said Churchill. “We’re fortunate to have incredibly qualified people on our team.”

Carolyn Watanabe, Director of Revenue Strategy

Watanabe’s position has changed from Director of Revenue & Reservations to Director of Revenue Strategy.

“Carolyn continues to be responsible for overseeing both the reservations and revenue departments, but this new title is apropos of the fact that many decisions at Aqua begin with a core focus on revenue generation,” added Churchill.



Laura Malone, Reservations Manager

As Reservations Manager, Malone oversees the central reservations department located at Aqua’s home office in Waikiki and reports to Watanabe. Malone has over 20 years of experience in the travel industry and was most recently Assistant Reservations Manager at Hilton Hawaiian Village, overseeing a team of 21 reservation agents. Prior to that, she was Operations Manager for SATO Travel in Washington D.C., overseeing training and development.

“Laura’s extensive background in reservations, training, scheduling and operations as well as her knowledge of GDS systems and revenue management are huge assets to Aqua,” added Churchill.



Malone graduated with a degree in Tourism and Travel from Istituto tecnico per il Turismo G. Mazzotti in Italy and is also certified to manage a travel agency. She has completed and received several industry-related certifications including the International Air Transport Association (IATA) and Paris Chamber of Commerce.

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May Cabauatan, Revenue Manager

As one of Aqua's Revenue Managers, Cabauatan is responsible for Hotel Renew, Aqua Coconut Waikiki, Aqua Continental and Aqua Waikiki Beachside. She reports to Watanabe.

Most recently, Cabauatan was Guest Services Manager at Aqua Bamboo & Spa. Before joining Aqua, Cabauatan was with the King George Hotel and The Inn at Union Square in San Francisco where she oversaw revenue and yield management for both hotels. She is a graduate of San Francisco State University where she majored in hospitality management.



Kay Nakayoshi, Revenue Manager

Previously Aqua's Contract Sales Manager, Nakayoshi was recently promoted to Revenue Manager for Aqua Bamboo & Spa, Aqua Aloha Surf & Spa, Aqua Palms & Spa and Aqua Island Colony. She also reports to Watanabe.

Nakayoshi has been a valuable member of the Sales & Marketing team for several years and has worked as Guest Service Agent for Aqua Bamboo & Spa and Sales Coordinator. Nakayoshi is a University of Hawaii TIM School graduate.



High-rez DIGITAL IMAGES of the Aqua personnel (pictured) are available upon request.

Visit www.aquaresorts.com for more information about the company and individual hotels. For reservations, see your preferred travel agent or call Aqua toll free at 1-866-406-2782.

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